



Investor Presentation

For the year ended on March 31, 2010

June 2010

INFORMATION DEVELOPMENT CO., LTD.

Change or Die!

- 1. Consolidated Performance Overview**
- 2. Industry Trend and Comparison with Peers**
- 3. Forecast for the Year Ending March 31, 2011
and Strategic Direction**

1. Consolidated Performance Overview

- Overview of ID Group
- Revenue and Profits / Financial Position & Cash Flows
- Revenue Analysis by Business and Customers
- Performance of Domestic Subsidiaries
- Stock Data

Overview of ID Group (As of March 31, 2010)



INFORMATION DEVELOPMENT
株式会社 インフォメーション・ディベロップメント

ID's Ownership



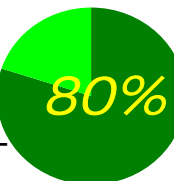
NIHON CULTURES
SERVICE



Paid-in Capital: ¥90M
Established: 1977
No. of Employees: 419



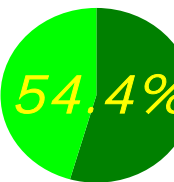
SOFTWARE DEVELOPMENT



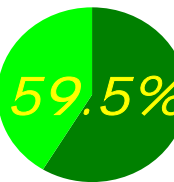
Paid-in Capital: ¥100M
Established: 1982
No. of Employees: 111



PURAIDO



Paid-in Capital: ¥40M
Established: 1988
No. of Employees: 20



Paid-in Capital: ¥90M
Established: 1992
No. of Employees: 31



ID Wuhan



Paid-in Capital: \$1.1M
Established: 2004
No. of Employees: 43

Paid in Capital:
¥592.34million
Established:
October, 1969
No. of Employees:
1,689

*ID's ownership ratios are calculated by number of shares excluding treasury stocks.

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Revenue and Profits (Consolidated)



Change or Die!

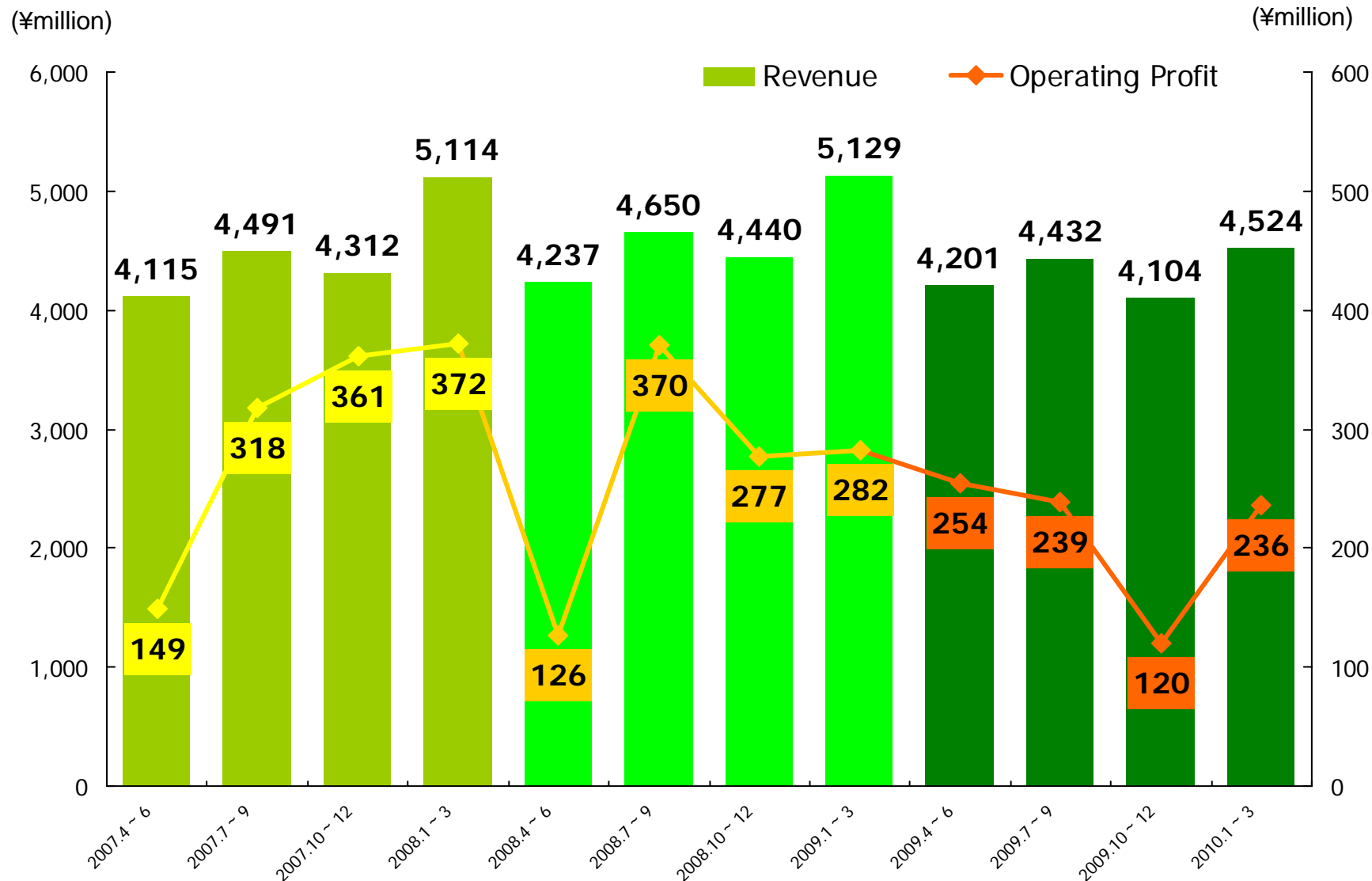
(¥million)	Mar.-09	(% of Revenue)	Mar.-10	(% of Revenue)	YOY % Changes	% Changes to Forecast
Revenue	18,458		17,263		(6.5)%	(7.4)%
Cost of Sales	15,018	81.4	13,943	80.8	(7.2)%	(7.0)%
Gross Profit	3,439	18.6	3,319	19.2	(3.5)%	(9.2)%
SG&A Expenses	2,382	12.9	2,468	14.3	+3.6%	(2.2)%
amortization of goodwill	99		150		+50.6%	-
Operating Profit	1,057	5.7	850	4.9	(19.5)%	(24.9)%
Recurring Profit	1,109	6.0	864	5.0	(22.1)%	(22.1)%
Net Profit	563	3.1	155	0.9	(72.5)%	(72.5)%
EPS (Yen)	75.87		20.88		(54.99)	(55.86)

Posting 251 million yen for the impairment of goodwill due to poor performance of C.A.T as extraordinary loss
(full amount of unamortized balance for acquisition of C.A.T's stock)

Trends of Quarterly Revenue and Profits



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Revenue and Profits (Nonconsolidated)



Change or Die!

(¥million)	Mar.-09	(% of Revenue)	Mar.-10	(% of Revenue)	YOY % Changes	% Changes to Forecast
Revenue	13,994		13,039		(6.8)%	(6.0)%
Cost of Sales	11,380	81.3	10,522	80.7	(7.5)%	(6.1)%
Gross Profit	2,614	18.7	2,516	19.3	(3.7)%	(5.4)%
SG&A Expenses	1,741	12.4	1,728	13.3	(0.7)%	(1.5)%
Operating Profit	873	6.2	788	6.0	(9.7)%	(12.9)%
Recurring Profit	986	7.0	844	6.5	(14.3)%	(10.5)%
Net Profit	563	4.0	91	0.7	(83.8)%	(83.0)%
EPS (Yen)	75.91		12.32		(63.59)	-

Posting 382 million yen loss on revaluation of C.A.T as extraordinary loss

Financial Position and Cash Flows



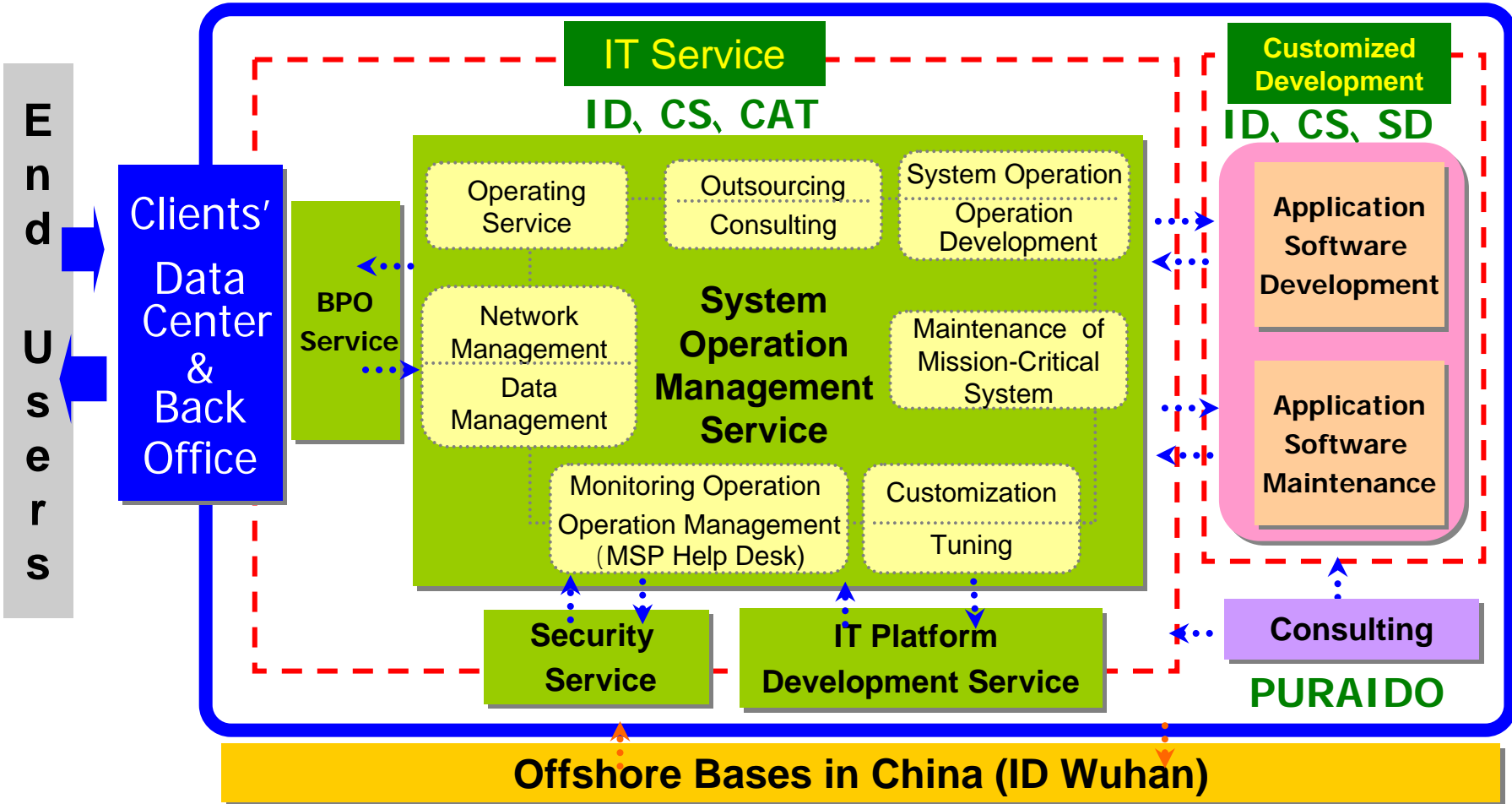
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(¥million)	Mar.-09	Mar.-10	YOY % Changes
Current Assets	5,187	4,919	(5.2)%
Cash and Deposits	1,894	1,773	(6.4)%
Fixed Assets	4,867	4,564	(6.2)%
Total Assets	10,055	9,483	(5.7)%
Liabilities	4,159	3,589	(13.7)%
Interest-Bearing Debt	906	698	(22.9)%
Earned Surplus	5,020	5,034	+0.3%
Total Shareholders' Equity	5,728	5,743	+0.2%
Cash Flows from Operating Activities	913	488	
Cash Flows from Investing Activities	(442)	(255)	
Cash Flows from Financing Activities	(122)	(354)	

i-BOS (ID's Business Operations-Outsourcing Service)

Our IT Outsourcing Services Contribute to the Social Progress by Supporting IT Infrastructures.

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Revenue Analysis 1 (By Business)

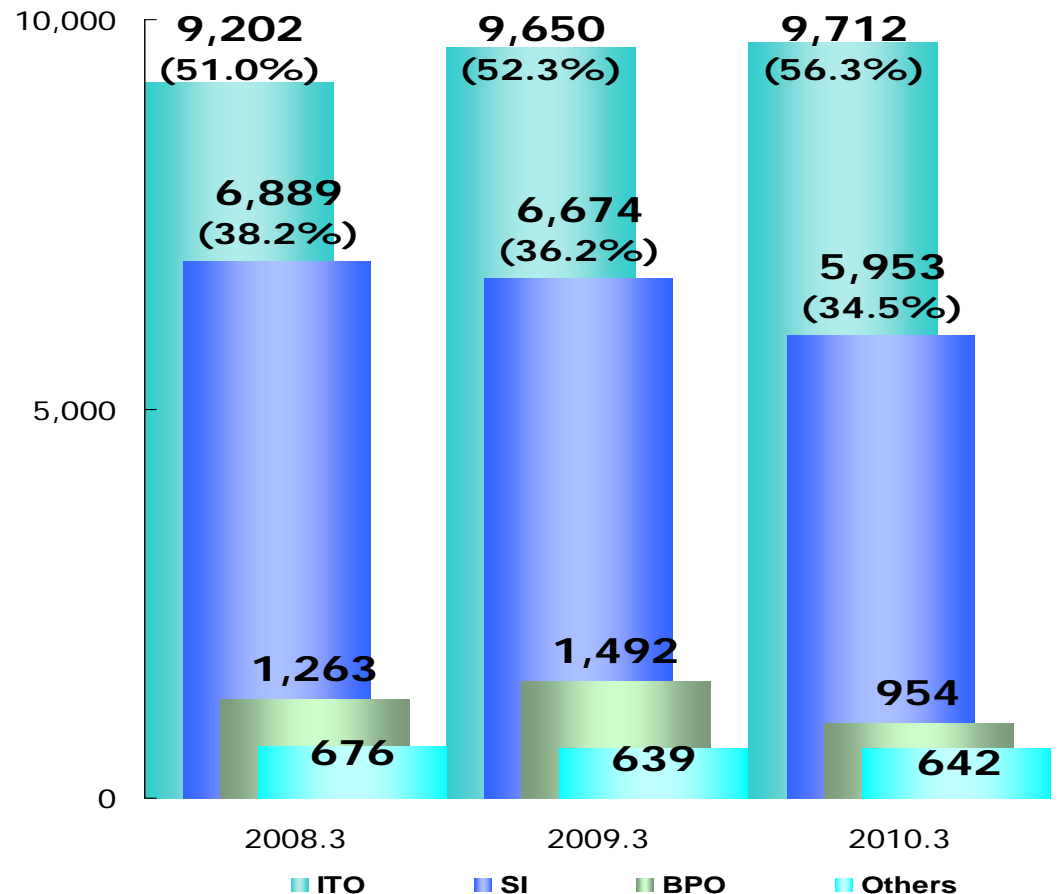
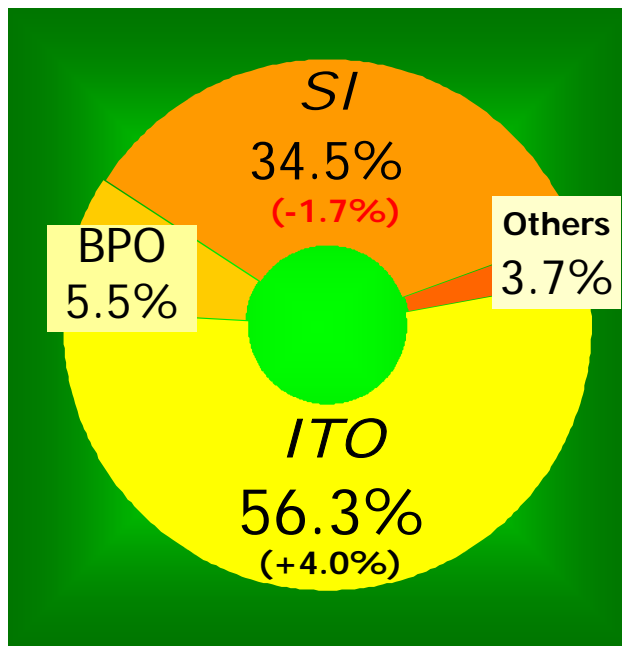
<YOY % Changes>

ITO	SI	BPO	Others
+0.6%	(10.8)%	(36.1)%	+0.5%

(¥million)

*Figures in brackets indicate % of revenue.

Revenue by Business



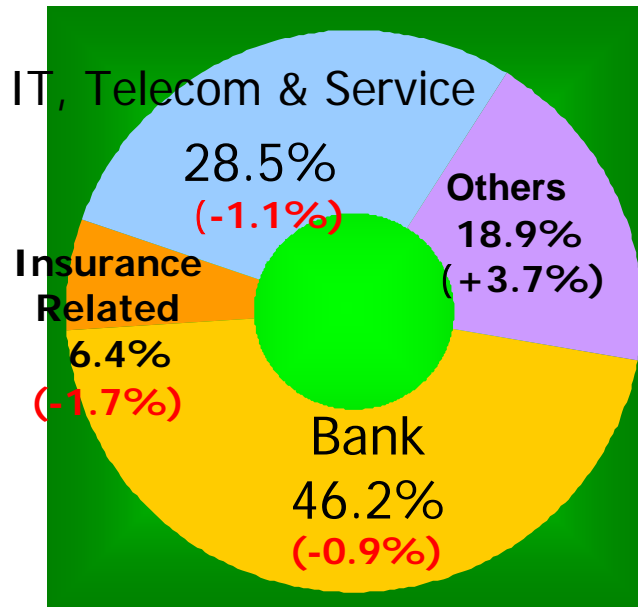
*Figures in brackets indicate YOY change of % of revenue

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<YOY % Changes>

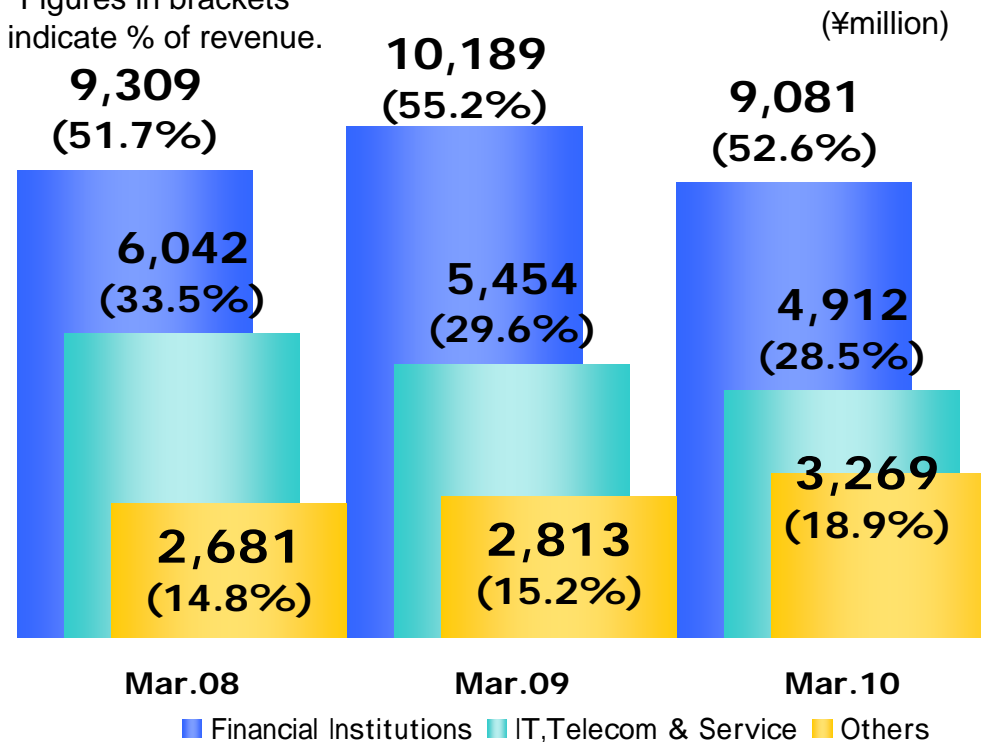
Financial Institutions	IT, Telecom and Service	Others
(10.9)%	(9.9)%	+16.2%

Revenue by Customer



*Figures in brackets indicate YOY change of % of revenue

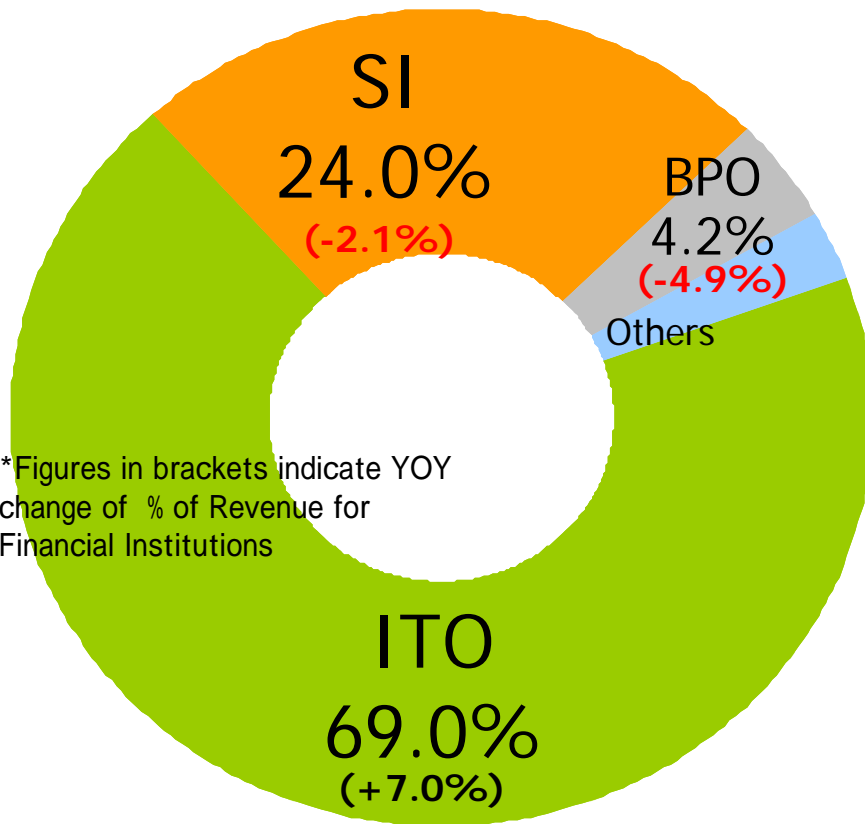
*Figures in brackets indicate % of revenue.



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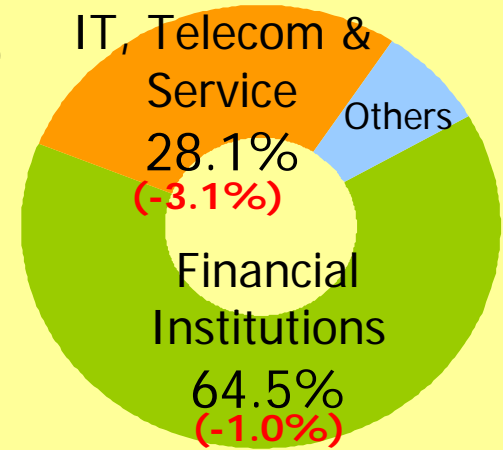
Robust data center operational management services for financial institutions

< Revenue for Financial Institutions >

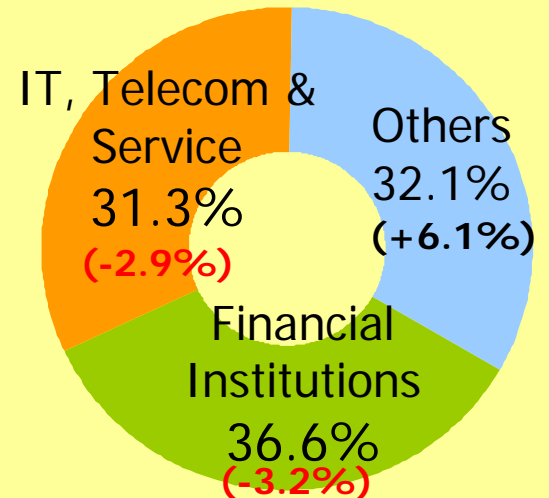


*Figures in brackets indicate YOY change of % of Revenue for Financial Institutions

ITO



SI

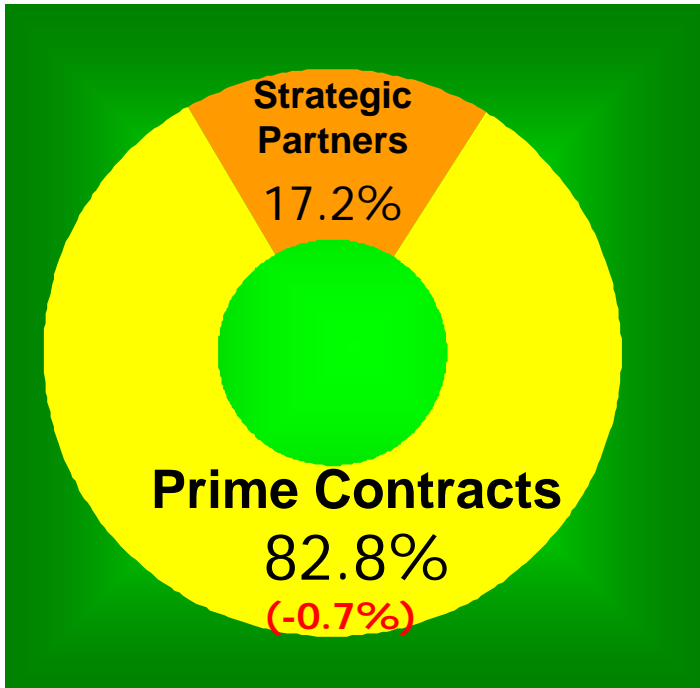


Change or Die!

Change or Die!

Prime Contracts: over 80%

Revenue by Contract



*Figures in brackets indicate YOY change of % of Revenue

< Major Customers >

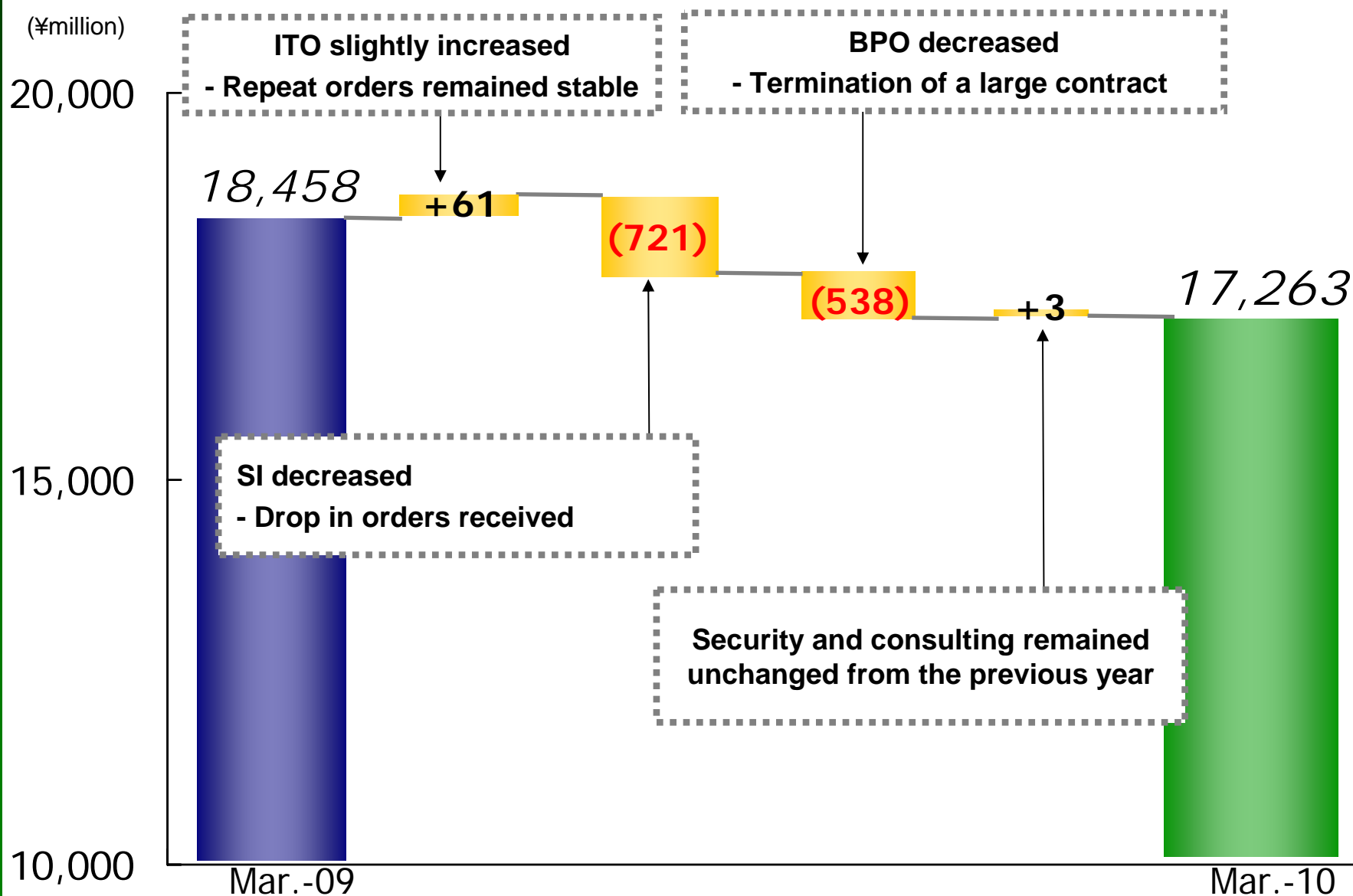
Prime Contracts

- Financial Institutions
- IT, Telecom & Service
- Others
(Manufacture, Transportation, Public, Energy etc.)

Strategic Partners

Major IT Vendors

Factors for Revenue Decrease

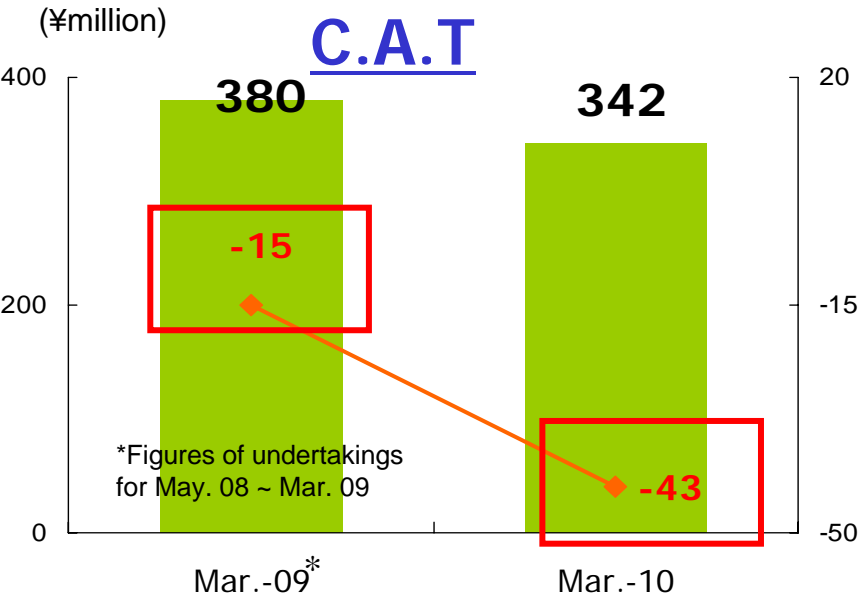
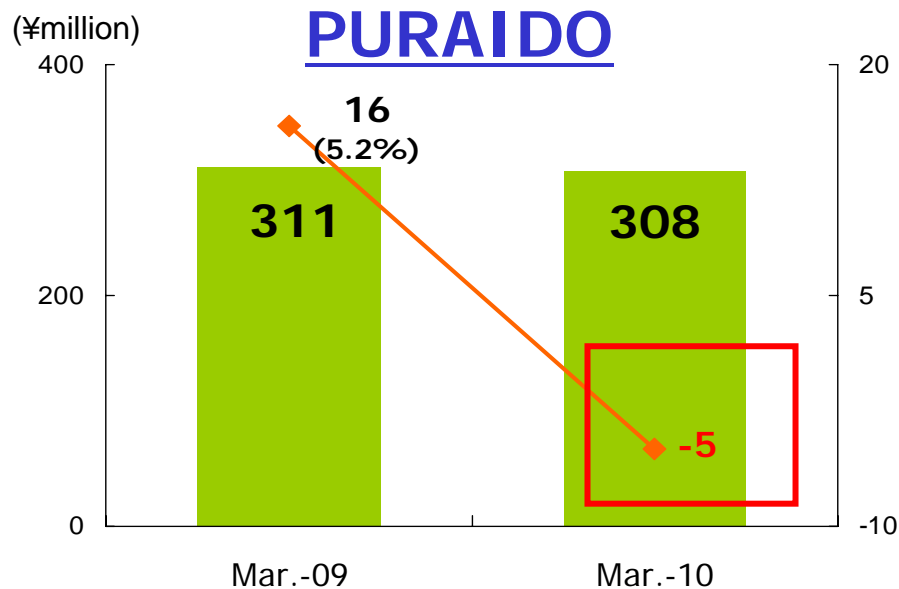
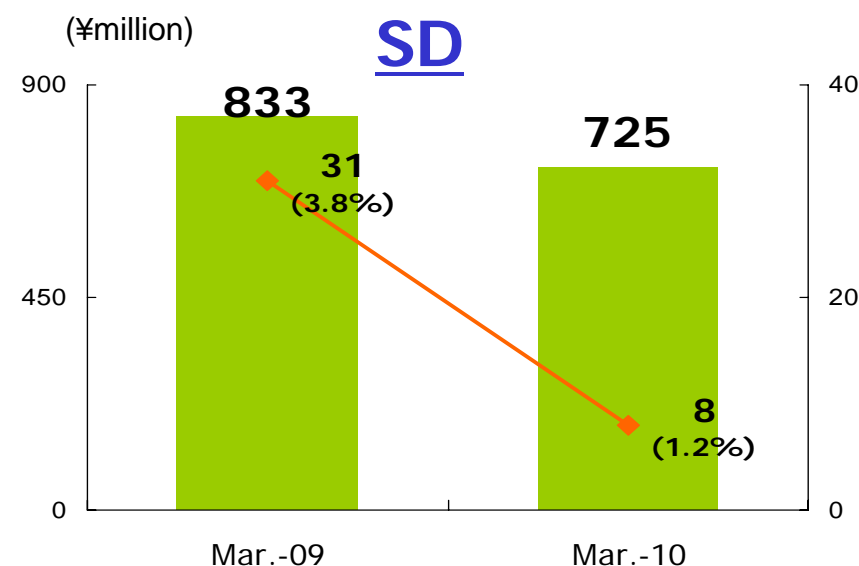
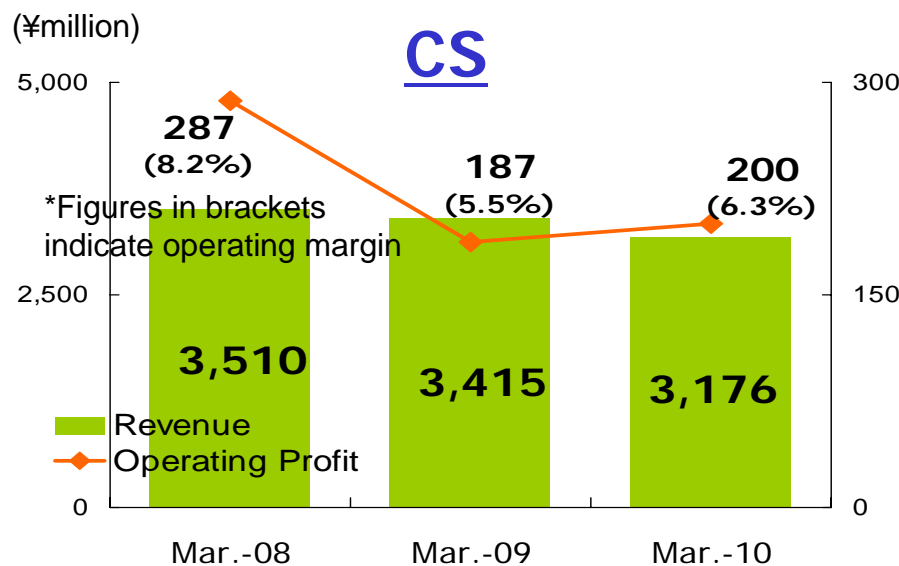


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Performance of Domestic Subsidiaries

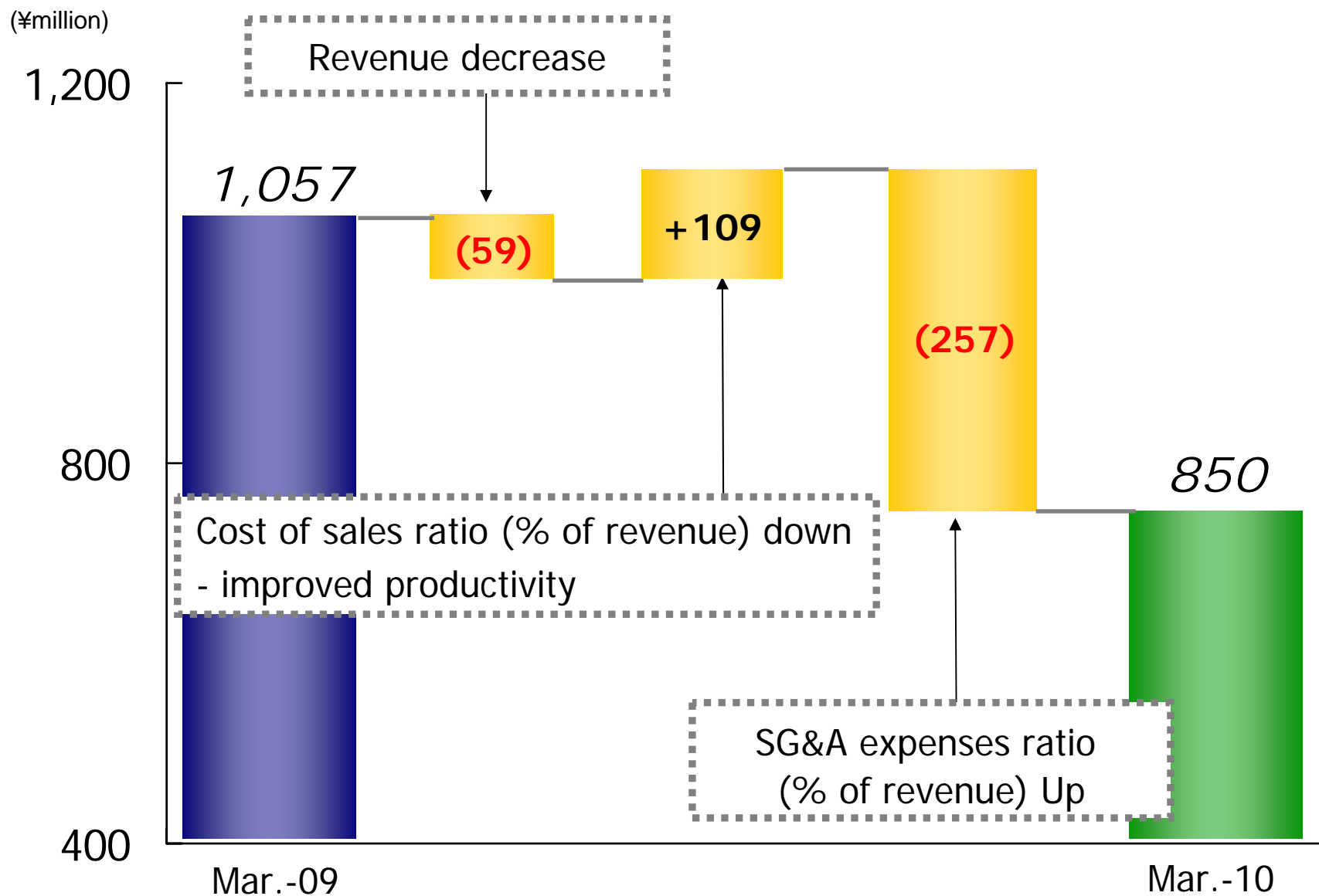


Change or Die!

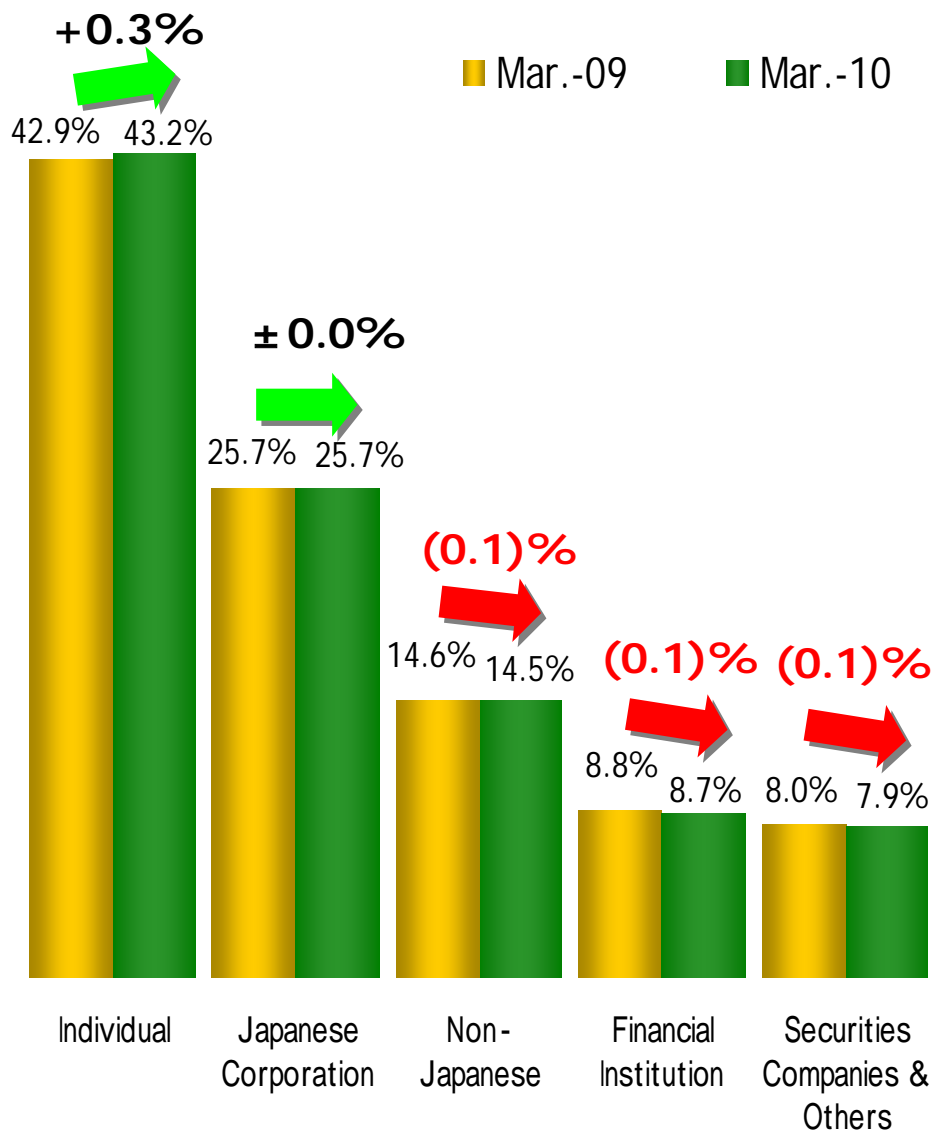


Factors for Operating Profit Decrease

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◆ Shareholding by Investor Type



◆ No. of Shareholders: 1,928

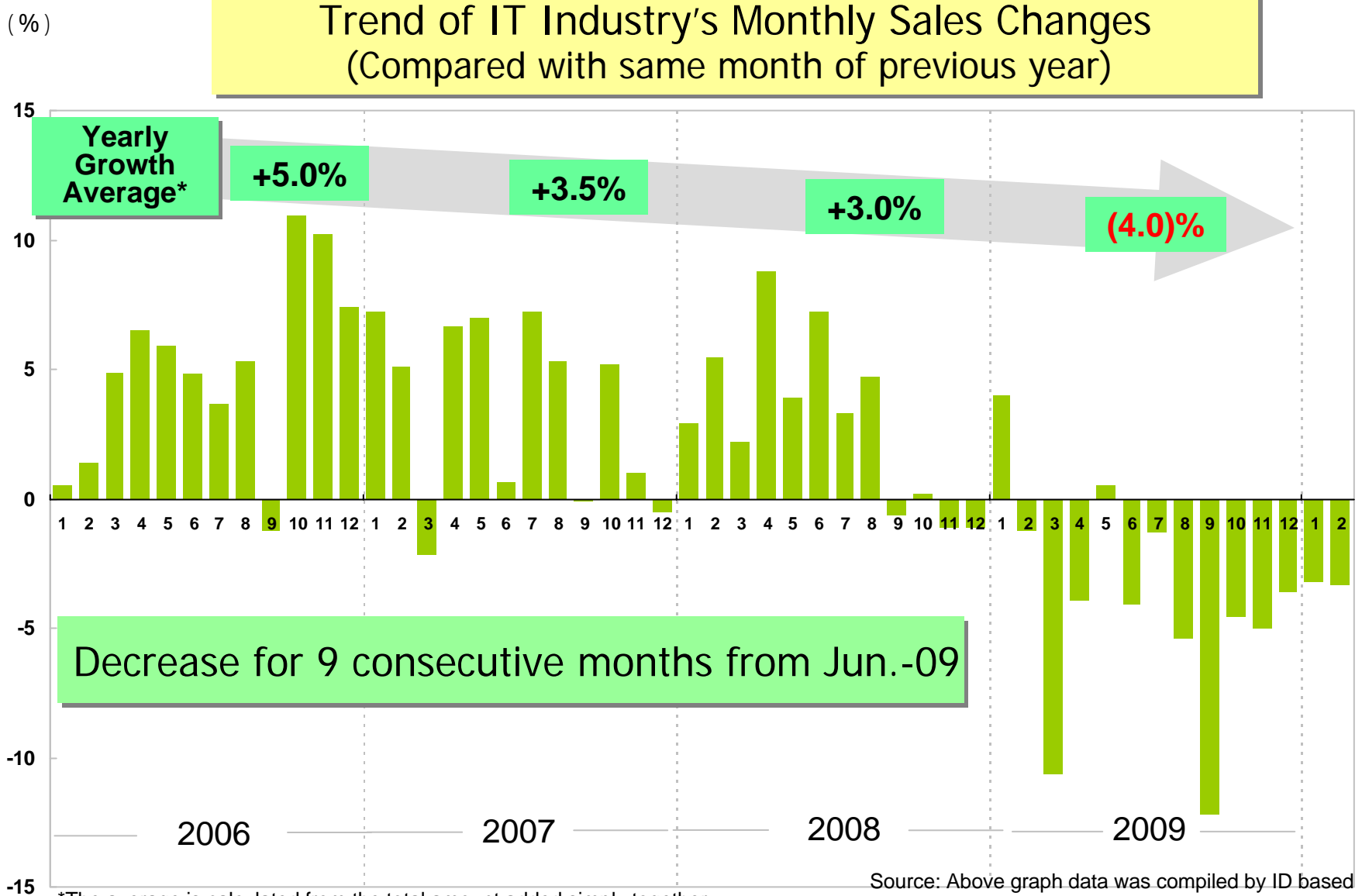
(14 increased from September 30, 2009)

Major Shareholders		% of Total Shares
1	A. K. Corporation	8.7%
2	Mizuho Trust Systems Co., Ltd.	8.5%
3	Taiyo Pearl Fund, L.P.	8.1%
4	INFORMATION DEVELOPMENT CO., LTD	7.5%
5	ID Employee Ownership Account	7.2%
6	State Street Bank and Trust Company 505104	5.4%
7	Mizuho Trust & Banking Co., Ltd.	3.5%
8	K.C.S Co., Ltd.	3.5%
9	The Master Trust Bank of Japan, Ltd. (Trust Account)	2.9%
10	Wahei Takeda	2.6%

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2. Industry Trend and Comparison with Peers

- Industry Trend
- Performance Comparison with Peers



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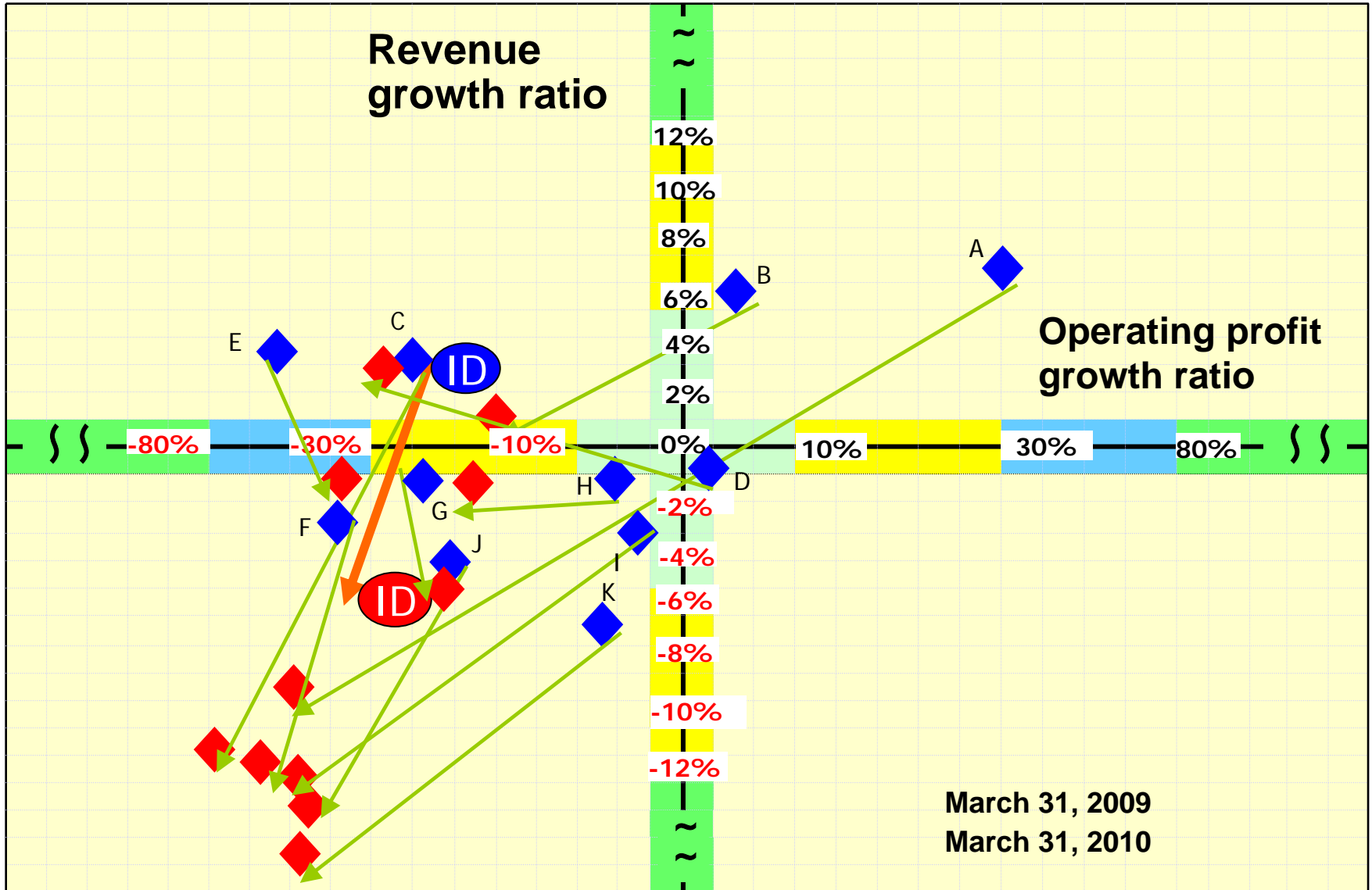
*The average is calculated from the total amount added simply together.

Performance Comparisons with Peers

(Mar. 2009 vs. Mar. 2010)



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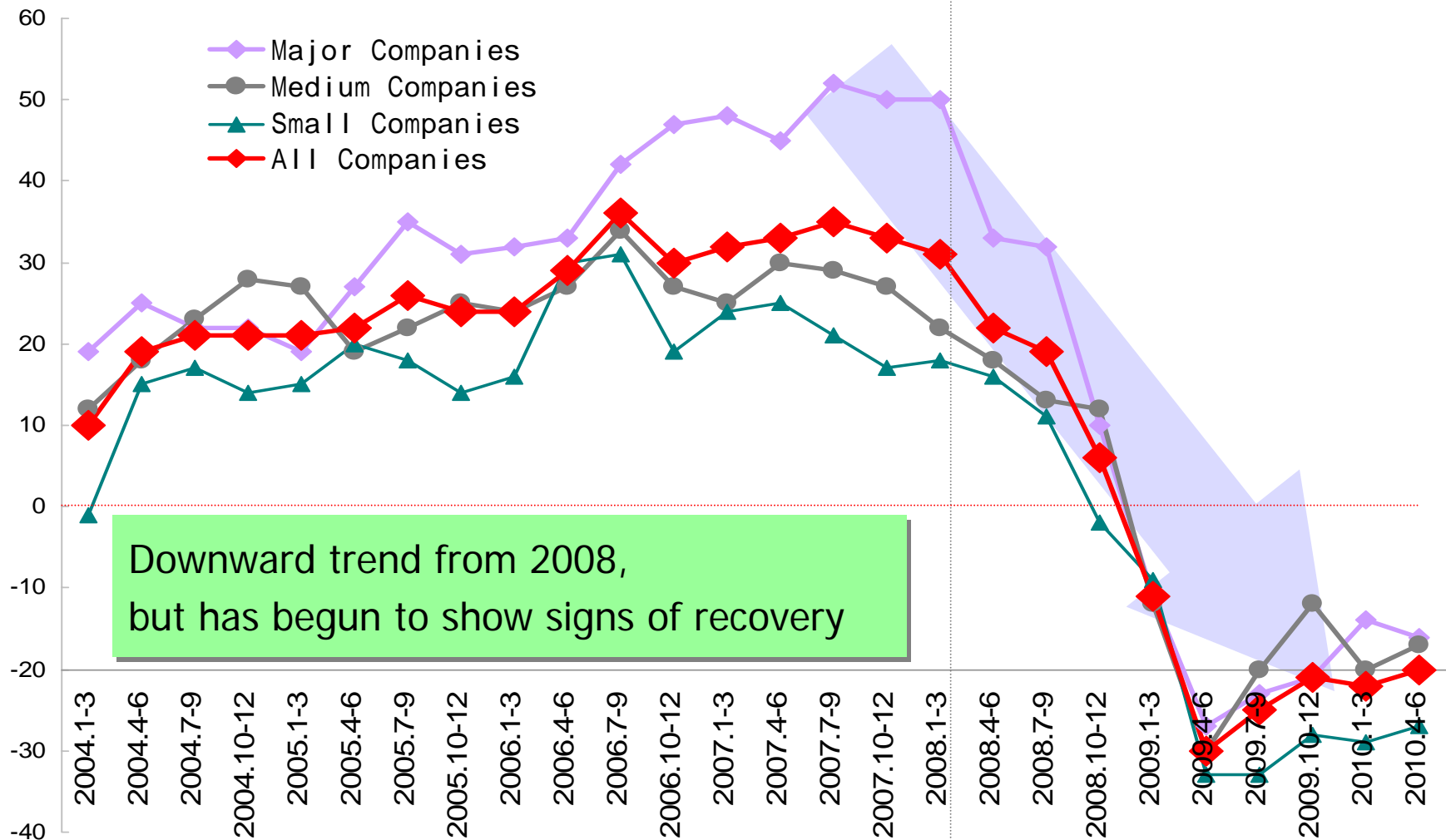


Source: Results announcements for the year ended on March 31, 2010 by each company (compiled by ID).

3. Forecast for the Year Ending March 31, 2011 and Strategic Direction

- Forecast for the Year Ending March 31, 2011
- Strategic Direction:
Medium-and Long-term Vision and Strategy & Global Strategy

Business Conditions Diffusion Index (DI) of IT Industry



Source: Prepared by ID based on the Short-term Economic Survey of Principal Enterprise in Japan by the Bank of Japan

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Performance Forecast
(For the Year Ending March 31, 2011)



(¥million)	Mar.-10 (% of Revenue)	Mar.-11 (% of Revenue)	YOY % Changes
Revenue	17,263	17,500	+1.4%
Cost of Sales	3,319 19.2	3,470 19.8	+4.5%
SG&A Expenses	2,468 14.3	2,420 13.8	(2.0)%
amortization of goodwill	150	78	(48.0)%
Gross Profit	850 4.9	1,050 6.0	+23.4%
Recurring Profit	864 5.0	1,050 6.0	+21.5%
Net Profit	155 0.9	550 3.1	+254.7%
EPS (Yen)	20.88	74.04	+53.16
Dividend per Share (Yen)	19.00	19.00	

Change or Die!

- Provision of services that delight customers
- Entering emerging IT market

Become full partner to customers

Shake off habitual subcontract

threat

Reduction, deferment and freeze in IT investment

Priorities for achieving growth

Enhancement of strength

Integration of Services

- know-how of systems operation and management
- on-site development and maintenance

threat

Response to new trend

Cloud computing

- IT industrialization
- dissemination of private cloud

Reinforce the foundations

Taking advantage of new market

Cooperation with Chinese Bases

- take advantage of an emerging market
- provide high-quality solutions
- form ties with the local corporation

threat

Commoditization

Fostering of human resources

Downward pricing pressure from offshore production

threat

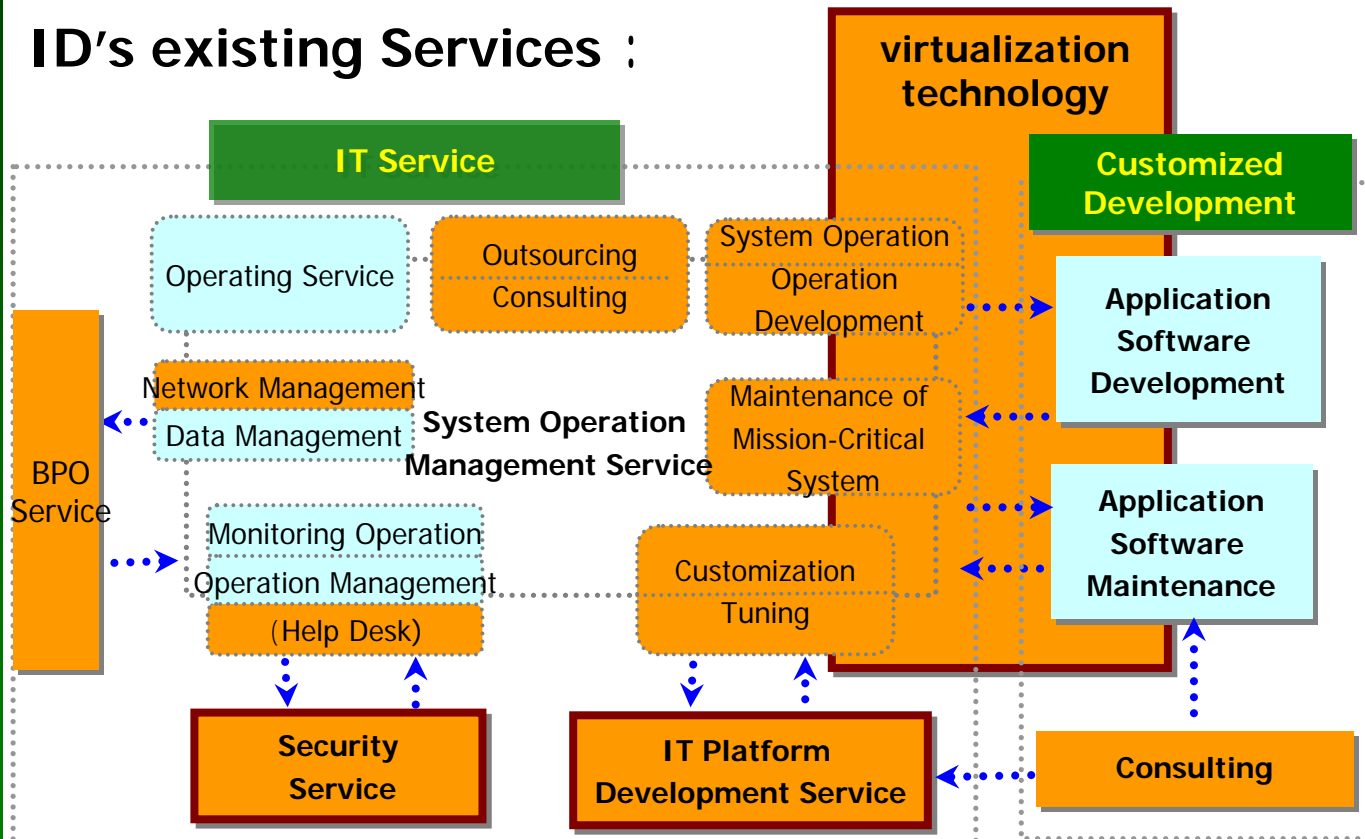
Decline in popularity of IT industry as career choice

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Integration of services with the rise of cloud

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ID's existing Services :



New services

SaaS development

Industry service

Operations service

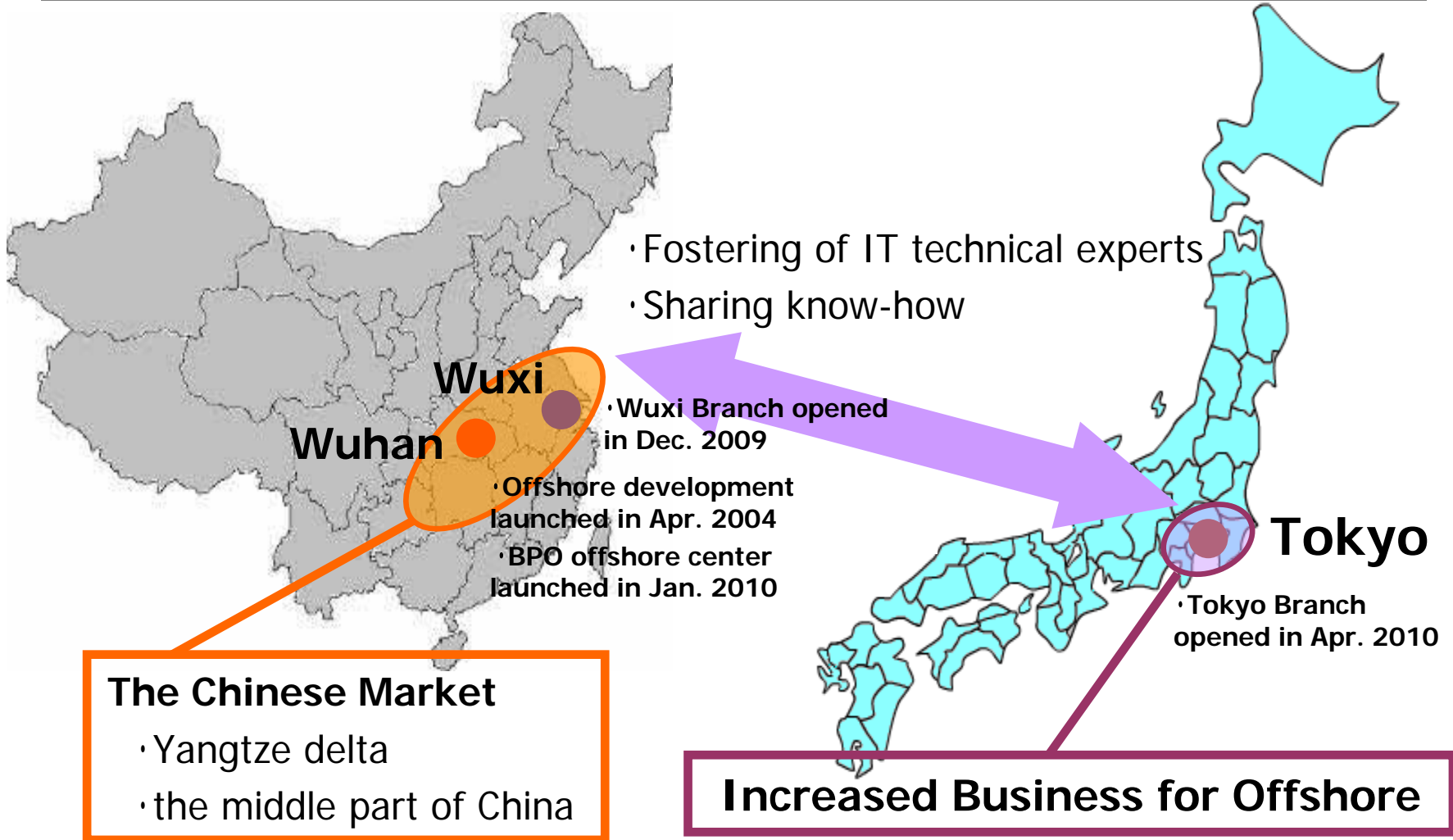
M&A

+

+

Fully utilizing offshore development for core business and exploitation of the Chinese market

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Promote BOO* strategy to expand services for existing customers of ID Group

*BOO strategy: An acronym for business operations outsourcing, BOO is the strategy of providing integrated upstream to downstream services.

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Existing Customers:	A	B	C	D	E	F	G	H
ITO ID CS ID Wuhan	Existing Business	<u>Target</u> Existing Business	<u>Target</u> Existing Business	Existing Business	<u>Target</u>	<u>Target</u>	Existing Business	<u>Target</u> New
SI ID SD CS ID Wuhan	Existing Business	Existing Business	<u>Target</u>	Existing Business	Existing Business	Existing Business	<u>Target</u>	Existing Business
BPO ID C.A.T ID Wuhan	Existing Business	Existing Business <u>Target</u>	Existing Business <u>Target</u>	Existing Business	<u>Target</u>	New <u>Target</u>	<u>Target</u>	<u>Target</u>

PURAI DO (Consulting)

ID Wuhan (Offshore)

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